

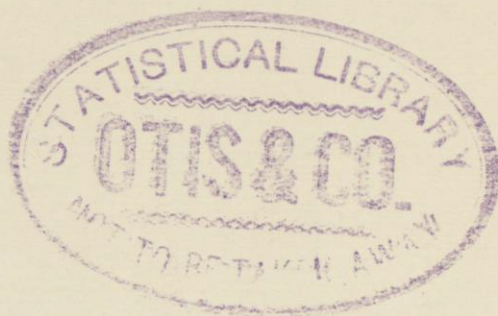
CLEVELAND PUBLIC LIBRARY
BUSINESS INFORMATION BUREAU
CORPORATION FILE

HART SCHAFFNER & MARX



Thirteenth Annual Report
November 30, 1923

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HART SCHAFFNER & MARX
CHICAGO NEW YORK

New York, January 28, 1924

To the Stockholders

The Board of Directors herewith submits to you the financial statement of the company for the fiscal year ending November 30, 1923, together with the report of Messrs. Price, Waterhouse and Company

Profits for the year show a gain over last year. This was due in part to increased volume and partly because of the absence of unusual charges which characterized the previous three years

Collections have been good. Spring payments by retailers are made in May and fall payments in November and December; in both seasons of 1923, despite some unfavorable weather conditions, collections were fully up to the pre-war normal, indicating an improved financial condition among distributors

Inventories are larger but are in healthy proportion to volume and well balanced

The company used moderate amounts of borrowed money during the year and all but \$750,000 was repaid by the end of the fiscal year. All loans were paid in full by December 26, 1923. At the present time the company has no indebtedness for borrowed money

In 1921 the manufacture of coats for women was begun on a small scale. The product has proven popular and now has country-wide distribution; gratifying volume has been developed in this branch of the business

During the year the Treasurer purchased for the purpose of retirement 1,311 shares of preferred stock, leaving outstanding 14,233 shares out of a total of 50,000 shares issued at the time of incorporation in 1911

Respectfully submitted

HARRY HART, President

BALANCE SHEET—N

Assets

Good Will, Trade Names and Trade Marks	\$15,000,000.00	
Less—Amount written off in 1920	<u>5,000,000.00</u>	\$10,000,000.00

Shop Equipment and Fixtures, including Office Furniture	\$1,238,509.20	
Less—Depreciation Reserve	<u>666,348.54</u>	572,160.66

Amounts due from employees for purchase of Company's common capital stock		240,143.49
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Current Assets

Inventories of materials and finished and partly finished merchandise on hand and in transit, at cost or market, whichever is lower, less reserve	\$6,387,003.40	
Accounts, and bills receivable, less reserves	7,324,967.13	
Sundry accounts	27,944.82	
Cash in banks and on hand	<u>1,365,141.74</u>	15,105,057.09

Deferred Charges to Future Operations

Prepaid insurance, taxes, etc.	<u>57,750.02</u>	
	<u>\$25,975,111.26</u>	

NOVEMBER 30, 1923

Liabilities

Capital Stock

Preferred stock 7% cumulative— Originally authorized and issued— 50,000 shares of \$100.00 each		\$5,000,000.00
Less—Redeemed and cancelled 34,456 shares (Including 11 shares called for redemption)	\$3,445,600.00	
Purchased during the year 1,311 shares	<u>131,100.00</u>	<u>3,576,700.00</u>
		\$1,423,300.00
Common Stock— Authorized and issued 150,000 shares of \$100.00 each		<u>15,000,000.00</u>
		\$16,423,300.00

Current Liabilities

*Bills payable—Bankers Loans	\$750,000.00	
Trade accounts payable	465,891.98	
Liability for goods in transit	184,955.97	
Accrued pay rolls, Federal and other taxes payable in 1924, etc.	1,042,933.36	
Preferred stock dividend, payable De- cember 31, 1923	<u>24,907.75</u>	<u>2,468,689.06</u>

Reserve for contingencies 1,750,000.00

Surplus, as per accompanying statement 5,333,122.20
\$25,975,111.26

*Fully paid by Dec. 26, 1923

SURPLUS AND INCOME ACCOUNT

FOR THE FISCAL YEAR ENDING NOVEMBER 30, 1923

Net Profits for Year

After deducting manufacturing, marketing,
administrative expenses and interest
on loans and provisions for deprecia-
tion of equipment, and federal taxes
and after setting aside reserve for
contingencies

\$2,541,248.54

Add balance of surplus at Dec. 1, 1922

3,819,099.66

\$6,360,348.20

Deduct—

Dividends paid and declared

Preferred stock—7%

\$102,259.80

Common stock—6%

900,000.00

Premiums on preferred stock
purchased

24,966.20

1,027,226.00

Unappropriated Surplus

At November 30, 1923

As per balance sheet

\$5,333,122.20

Certificate of Accountants

To the Stockholders of
Hart Schaffner & Marx

We have examined the books and accounts of Hart Schaffner & Marx for the fiscal year ending November 30, 1923, and certify that the foregoing Balance Sheet and Surplus and Income Account are correctly drawn therefrom

The merchandise and materials on hand and in transit, as shown by inventories certified by the responsible officials, are stated in the balance sheet at cost or market, whichever is lower, less reserve. Liberal provisions have been made for bad and doubtful accounts receivable, discounts and for all ascertained liabilities. The cash and bank balances have been verified by actual count or by certificates from depositaries

WE CERTIFY that, in our opinion, the Balance Sheet and relative Surplus and Income Account are properly drawn up and show the true financial position of the Company on November 30, 1923

PRICE, WATERHOUSE & CO.

Chicago, January 21, 1924

